

Message Text

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ORIGIN COME-00

INFO OCT-01 AF-06 ISO-00 EB-07 /014 R

DRAFTED BY COM/BIC/OED/MEPD/GBURKE/LW

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COM/BIC/OED/MEPD/LENGLESON

COM/BIC/OED/MEPD/JMSANDS

COM/BIC/OIM (INFO COPY)

AF/W/ELOLLIS

----- 075104

P 282256Z JAN 76

FM SECSTATE WASHDC

TO AMEMBASSY LAGOS PRIORITY

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E.O. 11652: N/A

TAGS: BEXC, NI

SUBJECT: MAJOR PROJECT: HOUSING FOR NIGERIAN ARMY

REF: STATE 007797

1. CONTINUING THE SEARCH FOR CONTRACTORS, MEPD REPORTS:

--- (A) BLOUNT BROS., NEW YORK. MARSHALL DRAKE IS
--- INTERESTED. PLANS BE IN LAGOS FEBRUARY SEVEN FOR
--- ABOUT A WEEK TO DISCUSS SOME OTHER PROJECTS BUT
--- WOULD LIKE TO TALK TO CAHILL ABOUT HOUSING DURING THIS
--- VISIT.

--- (B) MITCHELL HOUSING SYSTEMS, CAMBRIDGE, MASS WILL
--- WRITE TO EMBASSY EXPLAINING ITS APPROACH. MITCHELL
--- WISHES TO PARTICIPATE BUT DOES NOT LIKE TO WORK UNDER
--- A CONSULTANT. MITCHELL WILL THUS TRY TO INFLUENCE

--- BAJOWA NOT TO HIRE CONSULTANTS. WE THEREFORE ARE NOT
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--- CAJLING ON HIS BEHALF SINCE IT WOULD UNDERMINE OTHER

--- EFFORTS CURRENTLY UNDERWAY. MITCHELL SEEMED TO
--- UNDERSTAND AND WILL PURSUE THIS LARGELY ON ITS OWN.

--- (C) JOE M. ROGERS, OMAN AND NELLO L. TEER ALL HAVE
--- DECIDED AGAINST PURSUING PROJECT. ROGERS AND OMAN
--- HAVE HEAVY INVOLVEMENT IN SAUDI, NELLO L. TEER IS IN
--- FINAL NEGOTIATIONS FOR CONTRACT IN BENIN.

--- (D) KIRBY STEEL WHOSE SUBSIDIARY COMMERCIAL
--- STRUCTURES BUILDS MODULAR HOUSING, IS TALKING WITH
--- CONSULTANTS. HOWEVER, PRELIMINARY DISCUSSION
--- INDICATES FIRM HAS LIMITED INTERNATIONAL EXPOSURE
--- SO WE NOT TOO HOPEFUL. WE STILL TRYING WITH DILLON
--- AND BATEMAN.

2. WE HEAR FROM RETURNED CONSULTANT THAT MOD WILL ISSUE
TENDER FOR CONSTRUCTION ON FEBRUARY 1. HAS EMBASSY
ANY INFO WHICH CONFIRMS THAT DATE?

3. FYI MARSHALL DRAKE (PARA 1 ABOVE) CALLED ON AF/W
DECEMBER 16 TO EXPRESS HIS COMPANY'S INTEREST
IN OBTAINING PROJECTS IN NIGERIA. DESK OFFICER AT THAT
TIME DID NOT MENTION ANY HOUSING PROJECT BUT ALERTED MEPD. KISSINGER

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